



MEDIA RELEASE

For Immediate Release

Gull Renews Long Term Logistics Contract

Auckland, 16 December 2010 – Gull New Zealand today announced it has renewed its contract with Mt Maunganui based freight operator Tranzliquid Logistics Limited (TLL) for a further five years.

Tranzliquid has partnered with Gull for the past decade, shipping fuel to an ever-increasing number of Gull sites. The contract was awarded via competitive tender, says Dave Bodger, General Manager, Gull New Zealand.

“Reliability, safe operation, representing the Gull brand and cost were all factors in the tender. Competition was steep.

“Full Logistics provision is the key to Gull and Tranzliquid’s success. It’s not just trucking fuel, it’s the full service that Tranzliquid offers,” says Bodger.

“Monitoring the stock on site, determining the best load to send where, the best rig to cart it and when to send to beat traffic is a fine art; a lot more than simply load, drive, and deliver. We give Tranzliquid a lot of responsibility in our processes and they completely run the logistics side of the business for us.

“Our sites are never dry of fuel. Tranzliquid’s involvement in our business means that we can pass delivery savings on to our customers, and have enough fuel on hand to meet demand on even the busiest of days. TLL make a great contribution to Gull, and we’re proud to have them as part of our team for at least the next five years.”

Based at Mt Maunganui, adjacent to Gull’s fuel terminal, Tranzliquid is a specialised bulk fuel and dangerous goods transport and logistics company owned and operated by Jackie Carroll and Greg Pert. The company has a team of 20 and operates a fleet of ten rigs, with a further two on order.

Collectively Tranzliquid trucks travel approximately two million kilometers on Gull business each year, delivering fuel to service stations, quarries, cruise liners, fishing boats and other transport operators around the North Island.

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